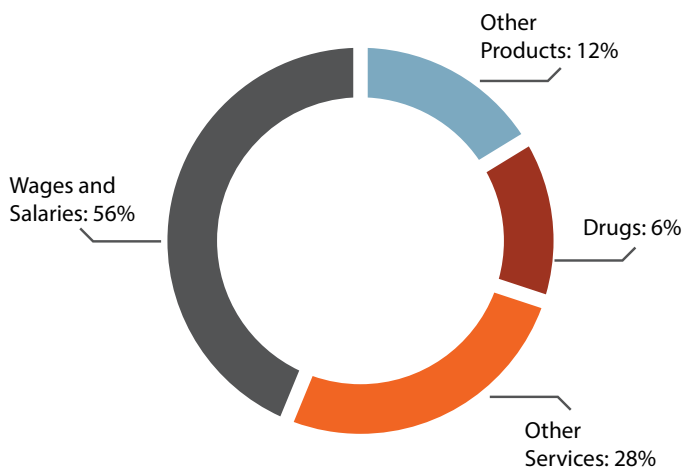


# Healthcare Labor Management

Ensuring a productive and efficient workforce is critical for cost effective care

## Labor Costs

Employee wages and salaries represents the largest percentage of inpatient hospital services.



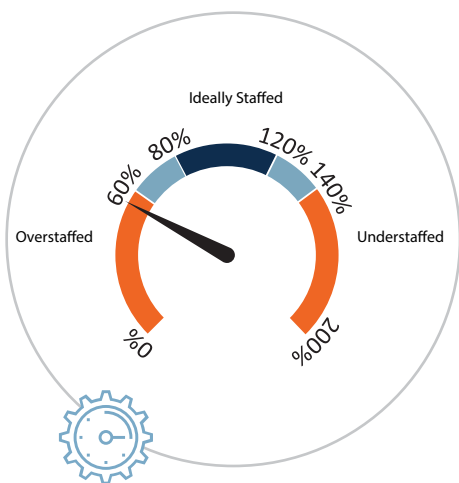
## Shortages

Labor shortages have resulted in fewer workers at significantly higher rates for health providers



## Operational Metrics

Hospitals have turned to more expensive, agency supplied staffing options to meet labor demands



## Healthcare CEOs

**#1** Top concern are workforce challenges

## Costs

**\$** Labor costs continue to rise

## Burnout

**Battery** Burnout of non-physicians is a top concern

## Fewer Workers

**Person** Hospital staffing has decreased by 100,000 employees

## Agency Staffing

**x3** The use of agency staffing has increased 3-fold since 2019

## Nursing Costs

**\$** Agency nurses average salary is 21.7% higher than staff nurses.

## Labor Per Patient

**8%** The average labor cost per patient has increased by 8%.

Strategically managing their labor enables healthcare providers to right size their staffing while anticipating trends and optimizing their costs

## Trisus Labor Productivity puts the strategy in labor staffing



Improve Workflow



Align Resources



Manage Agency Staffing



Visualize Trends



Benchmark Results



Reduce Downtime

Healthcare Providers need to use analytical tools such as Trisus Labor Productivity to effectively align their workforce to ensure cost-effective quality care.



The Craneware Group (AIM:CRW.L), the market leader in automated value cycle solutions, including 340B management, collaborates with U.S. healthcare providers to plan, execute, and monitor operational and financial performance so they can continue to deliver quality care to their communities. Customers choose The Craneware Group's Trisus data and applications platform as their key to navigating the journey to financially sustainable value-based care. Trisus combines revenue integrity, cost management, 340B performance, and decision enablement into a single, SaaS-based platform. Trisus Chargemaster secured top ranking in the Chargemaster Management category of the "2023 Best in KLAS Awards: Software & Services" and is part of an extensive value cycle management suite. The Craneware Group – transforming the business of healthcare. Learn more at [www.thecranewaregroup.com](http://www.thecranewaregroup.com).