

Trisus® Data Integrity Suite



Unlock the Power of One with The Craneware Group's Trisus Optimization Suites. Trisus provides a unified approach, offering a single platform, vendor, and best-in-KLAS® experience that combines revenue integrity, 340B, cost management, and financial decision support for actionable insights and timely success. Trisus Optimization Suites break down silos and support long-term success, marking a strategic transformation in the business of healthcare.

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Top challenges in the business of healthcare are compounded by data silos, obscuring the accurate, compliant data required to make better financial and operational decisions. The Trisus Data Integrity Suite streamlines workflows, aligning data across value streams for improved charge capture, claim accuracy, and billing compliance. Enhanced functionality provides visibility into revenue capture and transparency, optimizing opportunities for additional reimbursement.

About the Customer:

- Short-term Acute Care DSH
- >30 care sites, including specialty pharmacy, skilled nursing, imaging, and home health
- Nearly 350,000 patient encounters per year
- Payor Mix: 30% Medicare and Medicaid
- Net Patient Revenue: ~\$1.5 billion
- Total Uncompensated/Unreimbursed Care \$55 million

Contracted Solutions:

- Trisus Chargemaster
- Trisus Medication Formulary
- Trisus Supply
- Trisus Supply Assistant
- Trisus Claim Informatics
- Professional Services:
Pricing Analysis, CDM Review, Epic Revenue Integrity Conversion Support Services, Success Management



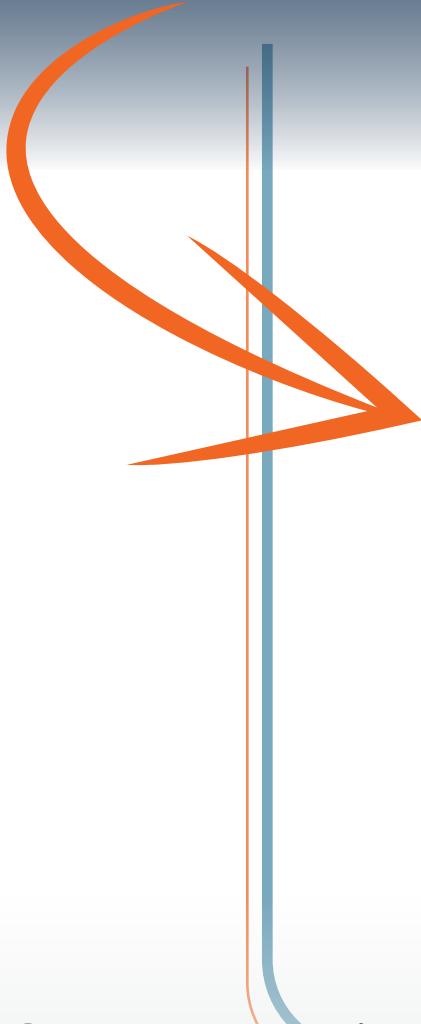
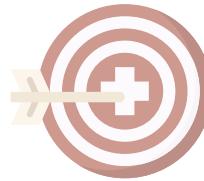
Organization Objectives

Lead Epic Revenue Integrity Conversion:

- Ensure chargemaster accuracy, compliance
- Verify drug reimbursement accuracy
- Enhance supply billing compliance
- Validate Item Master for proper patient billing
- Conduct pricing reviews
- Assist Epic IT in revenue cycle best practices and mentor RI EAP Analysts



**OVER 60%
IMPROVEMENT**
in CDM Health Statistics over a
3 month period



Results:

1. CDM Health statistics – 3-month period

60% improvement (hospital)
62% improvement (professional)

2. One team member is now able to manage the CDM

3. 3-month review of Pharmacy Formulary identified nearly \$3 million in gross revenue opportunities related to coding, purchases, and volume reconciliation

4. Decreased spending in Supplies associated with coding issues:

95% reduction in revenue code issues
88.3% reduction in HCPC issues
Corrected more than 3,000 issues in the change log

Customer Testimony:

"As a healthcare finance leader, I have to manage the destiny of our organization and not allow our financial and operational functions to become victims of poorly designed processes. The Craneware Group solutions we have easily surface the areas in our value cycle that create the highest risk and pinpoints where the Revenue Team needs to build controls and triggers to monitor progress and compliance. By increasing our visibility of revenue functions throughout the organization with solutions from The Craneware Group, we can take control of our revenue streams, connect stakeholders and decision-makers, optimize the strengths of our team, and minimize our weaknesses - that all means better outcomes for our patients and our business."

- Senior Vice President, Revenue Cycle